

PRESENTING OUR MEDIATION ADVOCACY SERIES

Continuing Legal Education Seminars

Best Practices and Guidelines for Excellence in Representing Clients in Mediations.

TITLE	CLE CREDIT HOURS
" Mediation Advocacy, Effective Legal Representation in Mediation "	3.0
" Ethical Issues in Settling Lawsuits - The Right Way to Do the Right Thing "	1.5 (1.5 Ethics)
" Structuring the Complex Multi-Party Mediation: Giving Settlement a Chance to Happen "	3.0 (.5 Ethics)
" Project Specific Dispute Resolution Process "	1.5
" Preparing Your Client for Mediation: Success through Managing Client Expectations "	1.5 (.5 Ethics)
" Mediation and Settlement Case Law Update "	1.0
" Mediation Advocacy, Defense Perspective "	1.0
" Language of Professionalism in Negotiation "	1.5 (1.0 Ethics)
" Advanced Mediation Techniques: Breaking Impasse "	1.5
" Collateral Sources of Indemnity: Survey of Law & Case Law Update "	1.0
" Why Mediations Fail: Common Mistakes That Lead to Impasse "	1.5
" What's Left to Discuss: A Crash Course in Appellate Mediation "	1.5
" The Joint Session: Takes Steps Forward, Not Back "	1.5
" Proposals for Settlement: Perils & Pitfalls "	3.0
" What's Going On In The Other Room: Getting Inside The Minds of the Other Parties "	1.0
" Mediation Advocacy: A 'How Not To' Guide "	1.5
" Master Class: Persuasive Advocacy in Mediation and Arbitration "	3.0 (1.0 Ethics)
" Ethical Issues in Mediation: Hypothetical Problems in Dispute Resolution "	1.5 (1.5 Ethics)
" Good Faith in Mediation "	1.5 (1.5 Ethics)
" How Do You Deal With This? - Zany & Perplexing Situations in Mediation "	1.5 (.5 Ethics)
" How To Mediate The Complex Construction Case "	1.5 (.5 Ethics)
" The When What Who & How of Mediation: Effective ADR "	1.5 (.5 Ethics)
" Mediation Sanctions "	1.5 (.5 Ethics)
" Pot Odds Card Reading & Hedging / Risk Analysis in Mediation "	1.5
" Construction Insurance and Risk Management "	1.5
" The Nuts & Bolts of Binding Arbitration "	1.5
" The Cost of Confidentiality in Settlement Agreements & Releases "	1.5
" Effective Telephone Negotiations "	1.0
" Comparative Negligence Law in Florida "	1.5
" Crisis on The Project / What To Do When the Construction Crisis Strikes "	1.0 (1.0 Ethics)
" Professionalism and Other Attributes of the Successful Negotiator "	1.5 (.5 Ethics)
" What's In Your Contract? " ~ ADR Clauses for Business Agreements	1.5
" Succession, Governance & Wealth Management " (Family Businesses & Their Advisors)	2.0
" Medicaid, ERISA and Medicare ~ Settlements; Yesterday, Today and Tomorrow "	1.5

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MEDIATION GROUP**



- Free of Charge to Colleagues of the Bar
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- Outlines / Handout Materials Provided
- Suitable for Firm Meetings or Retreats
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