

# PRESENTING OUR MEDIATION ADVOCACY SERIES

## Continuing Legal Education Seminars

### *Best Practices and Guidelines for Excellence in Representing Clients in Mediations.*

TITLE	CLE CREDIT HOURS
"Mediation Advocacy, Effective Legal Representation in Mediation"	3.0
"Ethical Issues in Settling Lawsuits - The Right Way to Do the Right Thing"	1.5 (1.5 Ethics)
"Structuring the Complex Multi-Party Mediation: Giving Settlement a Chance to Happen"	3.0 (.5 Ethics)
"Project Specific Dispute Resolution Process"	1.5
"Preparing Your Client for Mediation: Success through Managing Client Expectations"	1.5 (.5 Ethics)
"Mediation and Settlement Case Law Update"	1.0
"Mediation Advocacy, Defense Perspective"	1.0
"Language as a Tool of Conflict Resolution"	1.5
"Advanced Mediation Techniques: Breaking Impasse"	1.5
"Collateral Sources of Indemnity: Survey of Law & Case Law Update"	1.0
"Why Mediations Fail: Common Mistakes That Lead to Impasse"	1.5
"What's Left to Discuss: A Crash Course in Appellate Mediation"	1.5
"What Every Lawyer Should Know about Florida's New Mediation Statute"	1.0
"The Joint Session: Takes Steps Forward, Not Back"	1.5
"Proposals for Settlement: Perils & Pitfalls"	3.0
"What's Going On In The Other Room: Getting Inside The Minds of the Other Parties"	1.0
"Mediation Advocacy: A 'How Not To' Guide"	1.5
"Master Class: Persuasive Advocacy in Mediation and Arbitration"	3.0 (1.0 Ethics)
"Ethical Issues in Mediation: Hypothetical Problems in Dispute Resolution"	1.5 (1.5 Ethics)
"Good Faith in Mediation"	1.5 (1.5 Ethics)
"How Do You Deal With This? - Zany & Perplexing Situations in Mediation"	1.5 (.5 Ethics)
"How To DOOM A Mediation"	1.0
"How To Mediate The Complex Construction Case"	1.5 (.5 Ethics)
"The When What Who & How of Mediation: Effective ADR"	1.5 (.5 Ethics)
"Mediation Sanctions"	1.5 (.5 Ethics)
"Pot Odds Card Reading & Hedging / Risk Analysis in Mediation"	1.5
"Construction Insurance and Risk Management"	1.5
"Listening, Assumptions and Your Mediation I.Q."	1.0
"Mediating the Complex Multi-Party Case"	1.5 (.5 Ethics)
"The Nuts & Bolts of Binding Arbitration"	1.5
"Valuing Cases for Settlement: How to see through the decision trees"	1.5
"The Cost of Confidentiality in Settlement Agreements & Releases"	1.5
"Effective Telephone Negotiations"	1.0
"The Art of Negotiation"	1.0
"Comparative Negligence Law in Florida"	1.5
"Crisis on The Project / What To Do When the Construction Crisis Strikes"	1.0 (1.0 Ethics)

**Upchurch Watson White & Max  
MEDIATION GROUP**



- Free of Charge to Colleagues of the Bar
- Pre-approved for Florida Bar CLE Accreditation
- Outlines / Handout Materials Provided
- Suitable for Firm Meetings or Retreats
- Available for Bar Association Programs

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